



COMMON PURPOSE UK
REPORT AND FINANCIAL STATEMENTS
YEAR ENDED 31 JULY 2015

Company registered number: 3556983
Charity registered number: 1023384
Scottish charity registered number: SCO41166

COMMON PURPOSE UK
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CONTENTS	Page
Report of the Trustees	1 – 7
Independent Auditor's report	8 – 9
Statement of financial activities	10
Balance sheet	11
Cash flow statement	12
Notes to the financial statements	13 – 19

The Trustees of Common Purpose UK ("Common Purpose" or the "Company") are pleased to present their annual report together with the audited financial statements for the year ended 31 July 2015, which have been prepared in accordance with the Companies Act 2006, the Charities Act 2011 and the Statement of Recommended Practice – Accounting and Reporting by Charities (SORP 2005).

1. OBJECTIVES AND AIMS

The charitable objective of Common Purpose is the advancement of education for the public benefit and the charitable objects are described in its governing document as:

"the advancement of education for the public benefit and in particular but without prejudice to the generality of the foregoing to educate men and women and young people of school age, from a broad range of geographical, political, ethnic, institutional, social and economic backgrounds in constitutional, civic, economic and social studies with special emphasis on civil and social awareness and responsibility in the United Kingdom and elsewhere."

The Trustees confirm that they have complied with the duty in section 17 of the Charities Act 2011 to have due regard to the Charity Commission's general guidance on public benefit, 'Charities and Public Benefit'.

It was established as a charity in 1989 and is registered with the Charity Commission under the registered Charity number 1023384.

Ethos and vision

Common Purpose gives people from the private, public and not-for-profit sectors the inspiration, skills and connections to become better leaders, both at work and in society.

We run local and global programmes in cities across the world for 4,000 leaders each year from over 100 countries across six continents.

We are the **global** provider of **leadership development** to help people of the world to **work together** to solve common problems.

- **Local and global:** we operate locally in major cities around the world and we connect them through our global programmes.
- **Leadership development:** we deliver experiential leadership development and ensure that our participants leave with clear thinking on how to apply their learning back in the workplace and in wider society. As a result, all leaders, from all backgrounds - have a far more sustained impact.
- **Work together:** we convene leaders across sectors and from all backgrounds so that they learn to cross boundaries and see how diversity brings fresh perspectives and sparks innovation.

Common Purpose UK is totally committed to ensuring that our courses are open to all and not simply to those who can pay fees. Ability to pay is not part of the application process and each course maintains a bursary fund for people who are unable to meet the full fee.

For more details visit our website: www.commonpurpose.org.uk

2. COMMON PURPOSE UK

The goal for 2014/15 was to build the next iteration of a sustainable financial model in each local cost centre with each delivering a mixed portfolio of open and customised courses. The strategy was to achieve a surplus to help build the group general reserves at the year end.

1. Open courses

In 2014/15 we ran 22 open courses (2013/14: 25) with 457 participants (2013/14: 559). We continued to provide a significant level of bursary as shown in the following table.

Most of the bursaries are provided by Common Purpose itself but we also receive some sponsorship. The commitment to bursaries is also made possible thanks to support in kind from supporters and contributors which keeps our costs down and for which we are very grateful.

Programme	2014/15	2013/14
1. Meridian	10	12
2. Inside OUT	-	-
3. Common Purpose Navigator	6	6
4. 20:20	-	1
5. Profile / Profile Plus	4/1	4/1
6. Ventures (Dishaa)	2	1
TOTAL	22	25
Number of participants	457	559
Value of bursary places	£522,524	£705,995
Percentage of income paid as full or partial bursary support	33%	41%

2. Student work

We delivered 23 Frontrunners in eleven universities and grew income for this area of the business by 10% from 13/14. This growth was delivered locally rather than via the new central appointment and as a result we reviewed that plan. Ahead, we want to capitalise on the strength of student work in London and have appointed a Senior Course Manager to expand what we do here. We have invested in training and developing Course Managers to deliver Frontrunner and this is now happening across the UK.

In 2014/15, we also ran customised courses for a number of Further Education College students.

3. London

The London team ran the American Express Not-for-Profit Leadership Academy and hosted the London study tours for the **CSC** Leaders programme as well as running Meridian for senior leaders, Navigator for emerging leaders and Frontrunner for students. We are reviewing how we can best respond to the opportunities that London presents.

4. Customised work

We appointed a new director to lead Customised work in the UK. This has brought focus and energy which is reflected in the growing pipeline. We have greater clarity about our product offering and in April delivered our first InnoVenture which was very well received.

5. Impact and visibility

We have finalised a model that will enable us to analyse the impact of what we do in four key areas:

1. Leadership Learning: Leaders with Cultural Intelligence, who can lead beyond their authority.
2. Broader Networks: Leaders who spot connections, who can work in collaboration.
3. Better Decisions: Leaders who see the wider context, thriving in complexity.
4. Bold Innovation: Leaders who think the unthinkable, turning ideas to action

Our marketing materials have been refreshed and updated throughout the year and we have developed some high quality collateral, including a video, around the Doncaster InnoVenture.

6. Customer experience

We ask all of our participants to respond to a value for time question – our KPIs. The average KPIs for 2014/15 are as follows:

Meridian	90.32%
Navigator	96.70%
Frontrunner	93.92%
Frontrunner Workshops	94.33%
Customised	94.40%

In addition, participants are asked to provide qualitative responses on their experience with Common Purpose.

3. PLANS FOR THE FUTURE

The three key areas of activity for the CPUK group continue to be open courses, student work and customised (the last delivered via our trading company, Common Purpose Customised Ltd)

Across these key areas, our client segments in 2015/16 will include:

1. The private sector
2. Students
3. Health and social care
4. The Northern Powerhouse

Underpinning these four business priorities is our commitment to people (appointment, retention and career development), Quality & Innovation (blended learning, 90% of participants agreeing courses are value for time), and Marketing & Communications (amplifying messages via social media).

4. REVIEW OF FINANCIAL ACTIVITIES

The net movement in unrestricted funds for the year ended 31 July 2015 was a surplus of £260,337 which was donated under Gift Aid to the parent company, The Common Purpose Charitable Trust (2014: surplus of £281,175). The net movement in restricted funds for the year was £75,274 (2014: £5,494). Details of the results for the year are given in the Statement of Financial Activities on page 10.

Donated goods and services

During the year expenditure in Common Purpose was kept to a minimum through the receipt of significant support in kind received locally and nationally. Generous support was received in kind from supporters who act as advisors, speakers, contributors and hosts on the course days. Such contribution enables Common Purpose to run the high quality and range of courses currently in operation as well as enabling Common Purpose to offer bursary and part bursary places on those courses. During 2015, donated goods and services amounted to £485,206 compared with £456,512 in 2013/14.

Income from charitable activities

In 2014/2015 our courses continued to be funded through a combination of tuition fees, bursaries and sponsorship. These sources covered both direct costs incurred locally and the indirect costs of central services provided by the central office in London.

Expenditure

Total expenditure in 2015 amounted to £2,226,338 compared with £2,285,042 109 in 2014. This is mainly due to savings in staff, licence fees and programme cost.

5. RESERVES POLICY

The policy of the Trustees is to manage the Charity activities so as to cover its costs and Gift Aid its surplus to the ultimate parent company, The Common Purpose Charitable Trust. As a result, this year a surplus was covenanted to the Trust.

6. REFERENCE AND ADMINISTRATIVE DETAILS

Charity number: 1023384
Company number: 3556983

Scottish charity registered number: SCO41166

Registered office: Monmouth House
38-40 Artillery Lane
London
E1 7LS

7. ADVISORS

Auditor's haysmacintyre, 26 Red Lion Square, London, WC1R 4AG

Bankers National Westminster, Cavendish Square Branch, PO Box 4NU,
1 Cavendish Square, London W1A 4NU

8. TRUSTEES AND DIRECTORS

Bishop Timothy John Stevens (Chair)
Simon Russell
Caroline Jean Stuart (resigned on 05.11.15)
Eamonn John Boylan
Philip Duncan Wright
Letitia Corinna Andrewartha

All served throughout the year ended 31 July 2015, unless indicated otherwise.

Chief Executive Officer

Marie Mohan

9. STRUCTURE, GOVERNANCE AND MANAGEMENT

Common Purpose Charitable Trust is the parent company in a group structure. Most of the Trust's activities are carried out through the subsidiary organisations:

- Common Purpose UK, a charity registered in England
- Common Purpose International, a charity registered in England
- Common Purpose Student Experiences Ltd, a charity registered in England (from 1/8/15)
- Common Purpose Asia-Pacific Limited, a charity registered in Singapore

- Common Purpose Global Customised Limited, a trading company which manages the international licensing arrangements, the provision of services to licensees and delivers customised courses to global clients. Common Purpose Global Customised Limited, a company registered in England, is a wholly owned subsidiary of Common Purpose Charitable Trust.
- Common Purpose Customised Limited, a trading company which delivers customised courses to UK clients. Common Purpose Customised Limited, a company registered in England, is a wholly owned subsidiary of Common Purpose UK.

Methods adopted for the recruitment and appointment of Trustees

We encourage people interested in becoming Trustees to apply on our website. When vacancies arise the nominations committee draws up criteria, considers applications, conducts interviews of candidates and recommends appointments. Prospective Trustees are briefed on the nature and work of the organisation, invited to meet the board and the executive and, if the board approves, appointed at the next board meeting. Appointments are ratified at the following annual general meeting.

Policies and procedures for training and induction of Trustees

All Trustees are offered an induction, which is tailored to suit their individual requirements. Each new Trustee receives an information pack which informs them of their role, the management structure and the policies and systems in place. New Trustees are invited to attend a course day to see Common Purpose in action, as well as participating in other Common Purpose events.

Organisational structure and decision making

The Trustees of Common Purpose UK meet quarterly to review the direction and performance of the organisation. They set and agree the strategy to ensure that the organisation meets its aims.

The Chief Executive is responsible for the leadership of the organisation. The Trustees review the progress in the implementation of the strategic objectives of the companies within the group and act to safeguard the organisation's independence and brands.

In each local area in which Common Purpose operates, a Local Advisory Group is set up, the chair of which is appointed by the chair of the Trustees. The group is made up of local leaders from the public, private and voluntary sectors. The Local Advisory Group ensures that participant groups are diverse and reflect the make-up of the local area. The names of members of all Local Advisory Groups are published on the Common Purpose website.

Risk review statement

The Trustees have established an annual risk assessment process which identifies the major foreseeable risks faced by the Charity, assessing their likelihood and impact, and as appropriate implementing measures to mitigate these risks. The Trustees have reviewed the major risks to which the Charity is exposed and are satisfied that appropriate systems have been established to mitigate those risks.

Statement of Trustees' responsibilities

The Trustees, who are also the directors of Common Purpose UK for the purposes of company law, are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period.

In preparing these financial statements, the Trustees are required to:

- Select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the Trustees are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware; and
- the Trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

By order of the Board of Trustees on *15 March* 2016

Trustee

Trustee

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF COMMON PURPOSE UK

We have audited the financial statements of Common Purpose UK for the year ended 31 July 2015 which comprises the Statement of Financial Activities, Balance Sheet, the Cash Flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and to the charitable company's Trustees, as a body, in accordance with section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an Auditors' Report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and its members, as a body, for our audit work, for this report, or for the opinion we have formed.

Respective responsibilities of Trustees and auditor

As explained more fully in the Trustees' Responsibilities Statement set out on page 7, the Trustees (who are also the directors of the charitable company for the purposes of company law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

We have been appointed auditors under Section 44(1)(c) of the Charities and Trustees Investment (Scotland) Act 2005 and under the Companies Act 2006 and report to you in accordance with those Acts.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the charitable company's affairs as at 31 July 2015 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulation 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

**INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF
COMMON PURPOSE UK**

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Charities Accounts (Scotland) Regulations 2006 (as amended) and the Companies Act 2006 requires us to report to you if, in our opinion:

- the information given in the Trustees' Report is inconsistent in any material respect with the financial statements; or
- the charitable company has not kept proper and adequate accounting records; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit; or
- the Trustees were not entitled take advantage of the small companies exemption in preparing the Trustees' Report (incorporating the Strategic Report).

Richard Weaver

Richard Weaver (Senior Statutory Auditor)
for and on behalf of haysmacintyre
Chartered Accountants and Statutory Auditors

26 Red Lion Square
London
WC1V 6AY

.....*21 April*..... 2016

haysmacintyre is eligible to act as an auditor in terms of section 1212 of the Companies Act 2006

COMMON PURPOSE UK

STATEMENT OF FINANCIAL ACTIVITIES (including an income and expenditure account)

FOR THE YEAR ENDED 31 JULY 2015

	Note	Unrestricted Funds £	Restricted Funds £	Total Funds 2015 £	Total Funds 2014 £
Incoming resources					
<i>Incoming resources from generated funds</i>					
Donated goods and services		485,206	-	485,206	456,512
Bank interest		1	-	1	35
<i>Incoming resources from charitable activities</i>					
Course fees		1,543,623	-	1,543,623	1,741,013
Local sponsors & project income		20,650	213,006	233,656	198,860
Cost recoveries from related entities		136,995	-	136,995	161,486
<i>Other income</i>		162,468	-	162,468	13,805
Total incoming resources		<u>2,348,943</u>	<u>213,006</u>	<u>2,561,949</u>	<u>2,571,711</u>
Resources expended					
<i>Charitable Activities</i>					
Youth courses		511,686	-	511,686	418,668
Open courses		1,530,659	-	1,530,659	1,590,485
Customised courses		1,981	137,732	139,713	233,249
<i>Governance</i>		44,280	-	44,280	42,640
Total resources expended	5	<u>2,088,606</u>	<u>137,732</u>	<u>2,226,338</u>	<u>2,285,042</u>
Net movement in funds	2	260,337	75,274	335,611	286,669
Surplus Gift Aid to CPCT		(260,337)	-	(260,337)	(281,175)
Fund balances brought forward as at 1 August		48,086	82,303	130,389	124,895
Fund balances carried forward As at 31 July		<u>48,086</u>	<u>157,577</u>	<u>205,663</u>	<u>130,389</u>

All transactions are derived from continuing activities. All recognised gains and losses are included in the Statement of Financial Activities.

BALANCE SHEET

AS AT 31 JULY 2015

	Note	2015		2014	
		£	£	£	£
Fixed assets					
Tangible fixed assets	6		37,771		23,338
Investment	7		230,000		150,000
Current assets					
Debtors	8	467,411		339,862	
Cash at bank and in hand		166,277		283,104	
		<u>633,688</u>		<u>622,966</u>	
Creditors: amounts falling due within one year	9	(695,796)		(665,915)	
Net current assets			<u>(62,108)</u>		<u>(42,949)</u>
Total assets less current liabilities			<u>205,663</u>		<u>130,389</u>
RESERVES					
Unrestricted funds			48,086		48,086
Restricted funds	15		157,577		82,303
			<u>205,663</u>		<u>130,389</u>

The financial statements were approved and authorised for issue by the Board of Trustees on *15 March 2016* and were signed below on its behalf by:


.....
Trustee


.....
Trustee

COMMON PURPOSE UK**CASH FLOW STATEMENT****FOR THE YEAR ENDED 31 JULY 2015**

	Note	2015 £	2014 £
Net cash inflow from operating activities	10	(7,141)	55,727
Returns on investments and servicing of finance			
Interest received		1	35
Capital expenditure and financial investments			
Payments to acquire tangible fixed assets		(29,687)	(24,727)
Payment to acquire fixed asset investment		(80,000)	(150,000)
(Decrease) in cash	11	<u>(116,827)</u>	<u>(118,965)</u>

COMMON PURPOSE UK

CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 JULY 2015

1. ACCOUNTING POLICIES

(a) Basis of accounting

The financial statements are prepared under the historical cost basis and in accordance with the Statement of Recommended Practice *Accounting and Reporting by Charities* issued in 2005, with applicable accounting standards and the Companies Act 2006.

(b) Fund accounting

Unrestricted funds comprise accumulated surpluses and deficits on general funds. They are available for use at the discretion of the Trustees in furtherance of the general charitable objectives.

Restricted funds are funds subject to specific restricted conditions imposed by the donors.

(c) Incoming resources

Incoming resources represent the total income receivable during the year comprising tuition fees, local sponsors, bursaries, project income, bank interest and other income.

Income and expenditure related to individual courses is matched and any surplus on a course is recognised in the accounting year in which it arises. Course deficits are recognised as soon as anticipated. Income is fully recognised on commencement of courses including those that cease after the year end as no refunds are given once a course has commenced and hence full entitlement to the income occurs on commencement.

Where Common Purpose has been donated facilities amounts are included in incoming resources at the estimated value to the charity of the donated facilities with an equal and opposite amount being included in expenditure.

(d) Resources expended

Expenditure is charged to the Statement of Financial Activities on an accruals basis.

Direct costs are charged to the appropriate category of charitable activity or governance cost along with appropriate allocation of support costs, which are defined as those costs which are necessary to deliver the charitable activity but do not constitute its output. More detail as to the method of their allocation is given in note 5b to the accounts.

Governance costs are those non charitable costs which are necessary for the general running of the charity and include items such as constitutional costs, trustee costs and audit fees along with an allocation of support costs.

(e) Consolidation

The charitable Company has taken advantage of the exemption given by Section 400 of the Companies Act 2006 not to prepare consolidated financial statements on the grounds that the charitable Company and its subsidiary are consolidated within the financial statements of the ultimate parent company, Common Purpose Charitable Trust, a company incorporated in England and Wales.

COMMON PURPOSE UK

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31 JULY 2015

1. ACCOUNTING POLICIES (continued)

(f) Depreciation

Depreciation is calculated on a monthly basis so as to write off the cost of tangible fixed assets over their expected useful economic lives. The principal annual rates and bases used for this purpose are:

Leasehold improvements	33% straight line
Computer equipment	33% straight line

(g) Leased assets

Payments under operating leases are charged to the Statement of Financial Activities.

2. NET MOVEMENT IN FUNDS

	2015	2014
	£	£
The net movement in funds is arrived at after charging:		
Depreciation	15,254	13,375
Auditors' remuneration	9,700	9,500
Operating lease rentals – land and buildings	68,579	95,887
Operating lease rentals – other	33,511	33,419
	<u>126,044</u>	<u>152,181</u>

3. STAFF NUMBERS AND EMOLUMENTS

	2015	2014
	Number	Number
The average number of persons employed by the Company during the year was:		
Courses	33	35
Management and administration	7	7
	<u>40</u>	<u>42</u>

Staff costs	£	£
Wages and salaries	1,108,903	1,175,844
Social security costs	107,223	107,610
Pension	8,485	-
	<u>1,224,611</u>	<u>1,283,454</u>

	Number	Number
The number of employees whose emoluments for the year fell within the following bands:		
£60,000 - £69,999	2	1
£70,000 - £79,999	1	1
£80,000 - £89,999	-	-
£90,000 - £99,999	-	-
£100,000 - £109,999	-	-
	<u>3</u>	<u>2</u>

4. TRANSACTIONS WITH TRUSTEES

No emoluments were paid, nor expenses reimbursed, to the Trustees during the year (2014: nil).

5a. ANALYSIS OF RESOURCES EXPENDED

	Direct costs £	Support Costs £	Total 2015 £	Total 2014 £
Youth courses	400,615	111,071	511,686	418,668
Open courses	1,187,149	343,510	1,530,659	1,590,485
Customised courses	107,951	31,762	139,713	233,249
Expenditure incurred in respect of group related entities*	(364,243)	364,243	-	-
Governance	9,700	34,580	44,280	42,640
	<u>1,341,172</u>	<u>885,166</u>	<u>2,226,338</u>	<u>2,285,042</u>

5b. ANALYSIS OF SUPPORT COSTS

	Finance and HR costs £	Office costs £	Total 2015 £	Total 2014 £
Youth courses	39,928	71,143	111,071	81,244
Open courses	123,486	220,024	343,510	334,372
Customised courses	11,418	20,344	31,762	47,412
Expenditure incurred in respect of group related entities*	-	364,243	364,243	361,217
Governance	-	34,580	34,580	33,140
	<u>174,832</u>	<u>710,334</u>	<u>885,166</u>	<u>857,385</u>

Finance and HR costs are apportioned on the basis of the percentage of each activity's direct expenditure. Office costs are apportioned on the same basis.

COMMON PURPOSE UK

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31 JULY 2015

6. TANGIBLE FIXED ASSETS	Leasehold Improvements £	Computer Equipment £	Total £
COST			
At 31 July 2014	133,381	1,194,018	1,327,399
Disposal	-	-	-
Additions	433	29,254	29,687
At 31 July 2015	<u>133,814</u>	<u>1,223,272</u>	<u>1,357,086</u>
DEPRECIATION			
At 31 July 2014	129,359	1,174,702	1,304,061
Disposal	-	-	-
Charge for year	2,216	13,038	15,254
At 31 July 2015	<u>131,575</u>	<u>1,187,740</u>	<u>1,319,315</u>
NET BOOK VALUE			
At 31 July 2015	<u>2,239</u>	<u>35,532</u>	<u>37,771</u>
At 31 July 2014	<u>4,022</u>	<u>19,316</u>	<u>23,338</u>

All the fixed assets are used for direct charitable activities.

7. INVESTMENT

The investment relates to Common Purpose Customised Limited, a trading subsidiary company, which was acquired from Common Purpose Charitable Trust on 1 August 2013. A summary of its results are shown below.

Common Purpose Customised Ltd Profit and Loss for the year ended 31/7/15	2015 £	2014 £
Turnover	524,402	419,195
Administrative expenses	493,647	396,888
Operating profit	<u>30,755</u>	<u>22,307</u>
Interest received	-	-
Profit on ordinary activities before taxation	<u>30,755</u>	<u>22,307</u>
Donation under Gift Aid to Common Purpose UK	30,755	22,308
Retained profit for the financial year	<u>-</u>	<u>(1)</u>

COMMON PURPOSE UK

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31 JULY 2015

**Common Purpose Customised Ltd
Balance Sheet as at 31 July 2015**

	2015		2014	
	£	£	£	£
Current assets				
Debtors and accrued income	105,074		90,487	
Cash at bank and in hand	80,101		100,989	
	<u>185,175</u>		<u>191,476</u>	
Creditors: amounts falling due within one year	185,174		191,475	
	<u>185,174</u>		<u>191,475</u>	
Net current assets		1		1
Net Assets		<u>1</u>		<u>1</u>
Capital and reserves				
Reserves		-		-
Issued share capital		1		1
		<u>1</u>		<u>1</u>

8. DEBTORS

	2015	2014
	£	£
Tuition fees and sponsorship income	266,377	179,459
Prepaid marketing and printing stocks	21,434	20,667
Amounts due from related undertakings	111,757	107,886
Other debtors	62,425	31,850
Prepayment	5,418	-
	<u>467,411</u>	<u>339,862</u>

9. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2015	2014
	£	£
Sundry creditors and accruals	90,254	106,155
Other taxes and social security	49,971	64,843
Amounts due to Common Purpose Customised Limited/ Common Purpose Charitable Trust/Common Purpose Int. and Global	487,727	416,617
Deferred income	67,844	78,300
	<u>695,796</u>	<u>665,915</u>

COMMON PURPOSE UK

NOTES TO THE FINANCIAL STATEMENTS (continued)

FOR THE YEAR ENDED 31 JULY 2015

Deferred income relates to invoices raised in respect of courses that are due to commence after 31 July 2015. The brought forward deferred income has been released into the current year's Statement of Financial Activities.

10. RECONCILIATION OF OPERATING SURPLUS TO NET CASH INFLOW FROM OPERATING ACTIVITIES	2015 £	2014 £
Net movement in funds	75,274	5,494
Interest received	(1)	(35)
Depreciation	15,254	13,375
Increase in debtors	(127,549)	94,819
Increase in creditors	29,881	(57,926)
Net cash outflow from operating activities	<u>(7,141)</u>	<u>55,727</u>

11. ANALYSIS OF CHANGES IN CASH AND CASH EQUIVALENTS DURING THE YEAR	2014 £	Movement in year £	2015 £
Cash at bank and in hand	283,104	(116,287)	166,277
Bank overdraft	-	-	-
	<u>283,104</u>	<u>(116,287)</u>	<u>166,277</u>

12. ANALYSIS OF NET ASSETS BETWEEN FUNDS	Restricted Funds £	Unrestricted Funds £	Total Funds £
Fixed assets	-	37,771	37,771
Investment	-	230,000	230,000
Current assets	157,577	476,111	633,688
Current liabilities	-	(695,796)	(695,796)
	<u>157,577</u>	<u>48,086</u>	<u>205,663</u>

13. OPERATING LEASE COMMITMENTS

The Company is committed to making the following minimum annual rental payments in respect of leases expiring;

Within:	2015 Land and Buildings £	2014 Land and Buildings £
More one year and less than 5 years	-	117,500
Over 5 years	-	-
	<u>-</u>	<u>117,500</u>
	2015 Equipment £	2014 Equipment £
More one year and less than 5 years	876	33,511
	<u>876</u>	<u>33,511</u>

14. SHARE CAPITAL

The Company is limited by guarantee and has no share capital. The liability of the members is limited to the sum of £1 per member.

15. RESTRICTED FUNDS

The restricted income and expenditure shown in the Statement of Activities relate to a specific programme in the UK funded by a corporate foundation. The unspent balance of £157,577 which was represented by current assets at 31 July 2015 has been mostly expended subsequent to the year-end.

16. PARENT UNDERTAKING

The Company's immediate and ultimate parent undertaking is The Common Purpose Charitable Trust (CPCT), a company registered in England, number 2832875 and a registered charity, number 1023384.

Consolidated financial statements for The Common Purpose Charitable Trust are available to the public from www.charitycommission.org.uk.

